



USA Price and Product List

All prices are listed in US Dollars.

| Item Code | Product Name | Wholesale Price | SRP | CV | PV/QV Travel points ¹ |
|--------------------------------|----------------------------------------------------------------------------------------------------------------------------|-----------------|----------|-----|-------------------------------------|
| BEVERAGES | | | | | |
| 501-US | Organo Gourmet Black (30 sachets) | \$20.00 | \$30.00 | 16 | 20 |
| 502-US | Organo Gourmet Mocha (15 sachets) | \$24.00 | \$35.00 | 18 | 24 |
| 503-US | Organo Gourmet Latte (20 sachets) | \$20.00 | \$30.00 | 16 | 20 |
| 504-US | Organo Gourmet Hot Cocoa (15 sachets) | \$24.00 | \$35.00 | 18 | 24 |
| 505-US | Organo Organic Green Tea (25 sachets) | \$25.00 | \$37.00 | 21 | 25 |
| 506-US | Organo Premium Organic Gourmet King of Coffee (25 sachets) | \$35.00 | \$52.00 | 30 | 35 |
| 507-US | Organo Gourmet Supreme (20 sachets) | \$26.00 | \$39.00 | 21 | 26 |
| 510-US | Organo Red Tea w/ Cordyceps (25 sachets) | \$25.00 | \$37.00 | 21 | 25 |
| 3700US | Organo Espresso UNO (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3701US | Organo Espresso DUE (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3702US | Organo Espresso TRE (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3703US | Organo Espresso ZERO (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3705US | Organo Set of Espresso (ZERO + UNO + DUE + TRE) | \$25.00 | \$35.00 | 20 | 25 |
| BODY MANAGEMENT | | | | | |
| 801-US | Ganoderma Lucidum (90 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 802-US | Mycelium (90 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 803-US | Spore Powder (90 capsules) | \$66.00 | \$99.00 | 64 | 66 |
| 804-US | Grape Seed Oil (30 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 1101 | OGXFENIX™ Creamy Vanilla - Nutritional Shake Mix (30 servings/pouch) | \$48.00 | \$68.00 | 32 | 48 |
| 1102 | OGXFENIX™ Rich Chocolate - Nutritional Shake Mix (30 servings/pouch) | \$48.00 | \$68.00 | 32 | 48 |
| PERSONAL CARE | | | | | |
| 905 | Organo Gold G3 Premium Beauty Soap (3 Large bars) | \$24.00 | \$36.00 | 22 | 24 |
| 908-US | Organo OG Smile (1 Large tube x 150g each) | \$14.00 | \$21.00 | 12 | 14 |
| SKIN CARE beU BY ORGANO | | | | | |
| 1210 | beU Manuka Cream Cleanser (3.4 fl oz / 100ml) | \$35.00 | \$45.00 | 21 | 35 |
| 1220 | beU Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | \$60.00 | \$80.00 | 39 | 60 |
| 1230 | beU Bee Venom Anti Aging Mask (1.7oz / 50g) | \$45.00 | \$65.00 | 28 | 45 |
| 1240 | beU Retinol Anti Aging Moisturizer (1.7oz / 50g) | \$50.00 | \$70.00 | 30 | 50 |
| 20191102US | beU 4pc-collection (Cleanser (3.4 fl oz / 100ml), Serum (1.0 fl oz / 30ml), Mask (1.7oz / 50g), Moisturizer (1.7oz / 50g)) | \$150.00 | \$200.00 | 100 | 150 |

Change your Coffee,
Change your Life.

- Shipping and Taxes applicable. Price List updated 20210615.

- SRP is Suggested Retail Price.

¹ Travel points for Travalla are equivalent to the PV/QV.



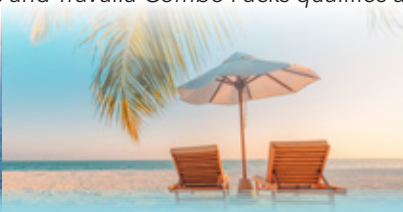
Travalla Membership & Forever Weeks

All prices are listed in US Dollars.

| SKU | Product Name | Wholesale Price | SRP | CV | PV/QV Travel points ¹ | Fast Track |
|-------------------------------------------------------------|-------------------------------------------------------|-----------------|----------|-------|-------------------------------------|------------|
| TRAVALLA MEMBERSHIPS | | | | | | |
| 7001 | Travalla Annual Getaway Portal | 300.00 | 500.00 | 200 | 300 | - |
| 7002 | Travalla Basic Getaway Portal (Monthly) | 29.99 | 49.99 | 20 | 30 | - |
| FOREVER WEEKS PACKAGES | | | | | | |
| 7101 | Travalla Forever Weeks Package - 1 Week | 1,500.00 | 2,250.00 | 750 | 1,500 | 150.00 |
| 7102 | Travalla Forever Weeks Package - 2 Weeks | 2,800.00 | 4,200.00 | 1,400 | 2,800 | 280.00 |
| 7104 | Travalla Forever Weeks Package - 4 Weeks | 4,600.00 | 6,900.00 | 2,300 | 4,600 | 460.00 |
| 7102-1 | Travalla Forever Weeks Upgrade Package - 1 to 2 Weeks | 1,300.00 | 1,950.00 | 650 | 1,300 | 130.00 |
| 7104-1 | Travalla Forever Weeks Upgrade Package- 1 to 4 Weeks | 3,100.00 | 4,650.00 | 1,550 | 3,100 | 310.00 |
| 7104-2 | Travalla Forever Weeks Upgrade Package - 2 to 4 Weeks | 1,800.00 | 2,700.00 | 900 | 1,800 | 180.00 |
| COMBOS PACKS - TRAVALLA MEMBERSHIP AND FOREVER WEEKS | | | | | | |
| 7201 | Annual Getaway Portal and 1 Forever Week | 1,800.00 | 2,750.00 | 950 | 1,800 | 150.00 |
| 7202 | Annual Getaway Portal and 2 Forever Week | 3,100.00 | 4,700.00 | 1,600 | 3,100 | 280.00 |
| 7204 | Annual Getaway Portal and 4 Forever Week | 4,900.00 | 7,400.00 | 2,500 | 4,900 | 460.00 |
| 7301 | Basic Getaway Portal (Monthly) and 1 Forever Week | 1,529.99 | 2,299.99 | 770 | 1,530 | 150.00 |
| 7302 | Basic Getaway Portal (Monthly) and 2 Forever Week | 2,829.99 | 4,249.99 | 1,420 | 2,830 | 280.00 |
| 7304 | Basic Getaway Portal (Monthly) and 4 Forever Week | 4,629.99 | 6,949.99 | 2,320 | 4,630 | 460.00 |

* Travalla Annual Gateway Portal qualifies as a Bronze Pack

** Forever Weeks Packages and Travalla Combo Packs qualifies as a Gold Pack



TRAVALLA™ REWARDS

A travel points program for independent Distribution Partners and Customers.

Accumulate travel points for every Organo product you order (Individual products, packs, PSPs, promotions, Starter Kit and Business tools excluded).

- Travel points for Travalla are equivalent to the PV/QV.
- Members will automatically see their points in their account at the end of every month.
- Not a Travalla member? We'll reserve your travel points for 60 days after each product purchase to give you time to sign up. After 60 days, they're gone.

- For countries where Travalla is not yet available, travel points will begin to accumulate as early as November 2020 for every product purchased.

Sign Up for a Travalla membership and start saving for your next vacation!

TRAVALLA™

More than a travel portal!

Price List updated 20210615.

- SRP is Suggested Retail Price.

¹ Travel points for Travalla are equivalent to the PV/QV.





USA Cognitive Health & Wellness

All prices are listed in US Dollars.

| SKU | Product Name | Wholesale Price | SRP | CV | PV/QV Travel points ¹ | Rebate |
|---------------------------|----------------------------------------------------------------------------|-----------------|------------|-----|-------------------------------------|---------|
| COGNITION | | | | | | |
| 8001 | Cognition by Organo (Single User Yearly subscription) + 3D Glasses | \$300.00 | \$300.00 | 100 | 300 | \$35.00 |
| 8002 | Cognition by Organo (Single User Monthly subscription) + 3D Glasses | \$55.00 | \$55.00 | 10 | 35 | \$5.00 |
| 8003 | Cognition by Organo (Family Pack Yearly subscription) + 3D Glasses | \$500.00 | \$500.00 | 175 | 500 | \$60.00 |
| 8004 | Cognition by Organo (Family Pack Monthly subscription) + 3D Glasses | \$70.00 | \$70.00 | 15 | 50 | \$7.00 |
| COGNITION RENEWALS | | | | | | |
| 8011 | Cognition by Organo (Single User Yearly subscription renewal) | \$300.00 | \$300.00 | 100 | 300 | \$35.00 |
| 8012 | Cognition by Organo (Single User Monthly subscription renewal) | \$35.00 | \$35.00 | 10 | 35 | \$5.00 |
| 8013 | Cognition by Organo (Family Pack Yearly subscription renewal) | \$500.00 | \$500.00 | 175 | 500 | \$60.00 |
| 8014 | Cognition by Organo (Family Pack Monthly subscription renewal) | \$50.00 | \$50.00 | 15 | 50 | \$7.00 |
| COGNITION UPGRADES | | | | | | |
| 8005 | Cognition Upgrade - Single User to Family Pack, Yearly subscription | See note 2 | See note 2 | 75 | 200 | \$25.00 |
| 8006 | Cognition Upgrade - Single User to Family Pack, Monthly subscription | \$15.00 | \$15.00 | 5 | 15 | \$2.00 |
| 8007 | Cognition Upgrade - Single User License, Monthly to Yearly subscription | \$265.00 | \$265.00 | 265 | 90 | \$30.00 |
| 8008 | Cognition Upgrade - Family Pack License, Monthly to Yearly subscription | \$450.00 | \$450.00 | 160 | 450 | \$53.00 |
| 8009 | Cognition Upgrade - Single User Monthly to Family Pack Yearly subscription | \$465.00 | \$465.00 | 165 | 465 | \$55.00 |

COGNITION
BY ORGANO™

CTS 90
powered by neurotracker

WHAT DOES COGNITION BY ORGANO COME WITH?

3-D GLASSES

The 3D glasses provided enable you to use COGNITION by Organo | CTS 90.

COGNITION POWERED BY A PATENTED COGNITIVE TRAINING SYSTEM

The system contains the patented training that you can use just 6-minutes a day. CTS90 powered by Neurotracker will have you perform 3D multiple object tracking to boost brain function. It can be used with any VR/AR headset including Oculus HMD.



Igniting the Possibilities for Cognitive Improvement

- Shipping and Taxes applicable.

- Price list updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.

² Current subscribers who want to Upgrade to a Family Plan may get prorated pricing depending on the remaining months in their current Single User plan. Please call the Organo customer service hotline for assistance.



USA CNS90 Kits

All prices are listed in US Dollars.

| SKU | Product Name | QTY | Wholesale Price | SRP | CV | PV/QV Travel points ¹ |
|---------------|------------------------------------------------------------------|----------|-----------------|-----------------|------------|-------------------------------------|
| 1120US | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 1 | \$39.95 | \$60.00 | 25 | 40 |
| 1130US | Organo CNS90 Boost Kit | | \$99.95 | \$149.00 | 76 | 100 |
| | Organo Organic Green Tea (25 sachets) | 1 | | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 1 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |
| 1140US | Organo CNS90 Evolve Kit | | \$180.90 | \$271.00 | 144 | 181 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | Spore Powder (90 capsules) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 2 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |
| 1150US | Organo CNS90 Fortify Kit | | \$266.90 | \$399.50 | 220 | 267 |
| | Organo Gourmet Black (30 sachets) | 1 | | | | |
| | Organo Organic Green Tea (25 sachets) | 1 | | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | Mycelium (90 capsules) | 1 | | | | |
| | Spore Powder (90 capsules) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 2 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |



**Change your Coffee,
Change your Life.**

- Shipping and Taxes applicable.

- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Weight Management Packs

All prices are listed in US Dollars.

| Item Code | Promotional Product Pack | Wholesale Price | Retail Price | Qty | CV | PV/QV Travel points ¹ |
|-------------------|--------------------------------|-----------------|-----------------|-----|------------|-------------------------------------|
| 20180912US | BREAKFAST KIT VANILLA | \$60.00 | \$87.00 | | 45 | 60 |
| | OGXFENIX™ Creamy Vanilla | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180922US | BREAKFAST KIT CHOCOLATE | \$60.00 | \$87.00 | | 45 | 60 |
| | OGXFENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180932US | BASIC KIT | \$100.00 | \$145.00 | | 75 | 100 |
| | OGXFENIX™ Creamy Vanilla | | | 1 | | |
| | OGXFENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180942US | ADVANCED KIT | \$120.00 | \$174.00 | | 90 | 120 |
| | OGXFENIX™ Creamy Vanilla | | | 1 | | |
| | OGXFENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| | Organo Organic Green Tea | | | 1 | | |
| 20180952US | ULTIMATE KIT | \$160.00 | \$232.00 | | 120 | 160 |
| | OGXFENIX™ Creamy Vanilla | | | 1 | | |
| | OGXFENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| | Organo Organic Green Tea | | | 1 | | |
| | Ganoderma Lucidum | | | 1 | | |



**Change your Coffee,
Change your Life.**

- Shipping and Taxes applicable.
- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Promotional Product Packs

All prices are listed in US Dollars.

| Item Code | Promotional Product Pack | Wholesale Price | Qty | CV | PV/QV Travel points ¹ |
|---------------|-------------------------------------------------------------|-----------------|-----|------------|-------------------------------------|
| 100-US | ORGANO PREMIUM ORGANIC GOURMET KING OF COFFEE 3 PACK | \$105.00 | | 87 | 105 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | | 3 | | |
| 106-US | OG 3 PACK | \$64.00 | | 53 | 64 |
| | Organo Gourmet Black (30 sachets) | | 1 | | |
| | Organo Gourmet Mocha (15 sachets) | | 1 | | |
| | Organo Gourmet Latte (20 sachets) | | 1 | | |
| 107-US | OG 6 PACK | \$128.00 | | 106 | 128 |
| | Organo Gourmet Black (30 sachets) | | 2 | | |
| | Organo Gourmet Mocha (15 sachets) | | 2 | | |
| | Organo Gourmet Latte (20 sachets) | | 2 | | |
| 306US | OG 5 PACK | \$113.00 | | 94 | 113 |
| | Organo Gourmet Black (30 sachets) | | 1 | | |
| | Organo Gourmet Mocha (15 sachets) | | 1 | | |
| | Organo Gourmet Latte (20 sachets) | | 1 | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 1 | | |
| | Organo Organic Green Tea (25 sachets) | | 1 | | |
| 800-US | OG CAPSULE PACK | \$189.00 | | 157 | 190 |
| | Ganoderma Lucidum (90 capsules) | | 1 | | |
| | Mycelium (90 capsules) | | 1 | | |
| | Spore Powder (90 capsules) | | 1 | | |
| | Grape Seed Oil (30 capsules) | | 1 | | |



Change your Coffee,
Change your Life.

- Shipping and Taxes applicable.
- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Case Orders

All prices are listed in US Dollars.

| Item Code | Beverage Case Order | Wholesale Price | Qty | CV | PV/QV Travel points ¹ |
|---------------|----------------------------------------------------------------------|-----------------|-----|------------|-------------------------------------|
| 112-US | BEVERAGE VARIETY CASE (30 BOXES) | \$678.00 | | 565 | 678 |
| | Organo Gourmet Black (30 sachets) | | 6 | | |
| | Organo Gourmet Mocha (15 sachets) | | 6 | | |
| | Organo Gourmet Latte (20 sachets) | | 6 | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 6 | | |
| | Organo Organic Green Tea (25 sachets) | | 6 | | |
| 113-US | ORGANIC GREEN TEA CASE (30 BOXES) | \$750.00 | | 620 | 750 |
| | Organo Organic Green Tea (25 sachets) | | 30 | | |
| 114-US | GOURMET HOT COCOA CASE (30 BOXES) | \$720.00 | | 600 | 720 |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 30 | | |
| 115-US | BLACK COFFEE CASE (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Black (30 sachets) | | 30 | | |
| 116-US | GOURMET MOCHA CASE (30 BOXES) | \$720.00 | | 600 | 720 |
| | Organo Gourmet Mocha (15 sachets) | | 30 | | |
| 117-US | GOURMET LATTE CASE (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Latte (20 sachets) | | 30 | | |
| 118-US | COMBO CASE 1 (30 BOXES) | \$640.00 | | 530 | 640 |
| | Organo Gourmet Black (30 sachets) | | 10 | | |
| | Organo Gourmet Mocha (15 sachets) | | 10 | | |
| | Organo Gourmet Latte | | 10 | | |
| 119-US | COMBO CASE 2 (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Black (30 sachets) | | 15 | | |
| | Organo Gourmet Latte (20 sachets) | | 15 | | |
| 122-US | ORGANO PREMIUM ORGANIC GOURMET KING OF COFFEE CASE (20 BOXES) | \$700.00 | | 580 | 700 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | | 20 | | |
| 123-US | GOURMET SUPREME CASE (30 BOXES) | \$780.00 | | 650 | 780 |
| | Organo Gourmet Supreme (20 sachets) | | 30 | | |

**Change your Coffee,
Change your Life.**

- Taxes applicable.
- Flat rate shipping of \$28.00 per case order, additional units are calculated based on regular shipping fees.
- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Promotional Sales Packs & Starter Kit 1 of 2

All prices are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV Travel points ¹ | Fast Track |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----------------|------------|-------------------------------------|----------------|
| EN1002 | STARTER KIT | \$49.95 | - | - | \$0.00 |
| * REQUIRED purchase to become an Organo Distribution Partner. Includes membership, product samples, 1 year BackOffice access and replicating website. | | | | | |
| Item Code | Promotional Sales Pack | Wholesale Price | CV | PV/QV Travel points ¹ | Fast Track |
| 161-202007US | BRONZE PACK | \$250.00 | 125 | 250 | \$25.00 |
| | Organo Gourmet Black (30 sachets) | 3 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 2 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Ganoderma Lucidum (90 capsules) | 1 | | | |
| | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | beU Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 1 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |
| 162-202007US | SILVER PACK | \$450.00 | 225 | 450 | \$50.00 |
| | Organo Gourmet Black (30 sachets) | 3 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 2 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Ganoderma Lucidum (90 capsules) | 2 | | | |
| | Mycelium (90 capsules) | 1 | | | |
| | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | beU Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | beU Retinol Anti Aging Moisturizer (1.7oz / 50g) | 1 | | | |
| | Organo Business Cards | 400 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 2 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |

Change your Coffee,
Change your Life.

- Shipping and Taxes applicable. \$8.00 Shipping Fee for Starter Kit is applicable.

- Pack Contents may vary.

- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Promotional Sales Packs & Starter Kit 2 of 2

All prices are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV Travel points ¹ | Fast Track |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-------------------|------------|-------------------------------------|-----------------|
| EN1002 | STARTER KIT | \$49.95 | 0 | 0 | \$0.00 |
| * <i>REQUIRED purchase to become an Organo Distribution Partner. Includes membership, product samples, 1 year BackOffice access and replicating website.</i> | | | | | |
| 163-202007US | GOLD PACK | \$1,250.00 | 625 | 1,250 | \$130.00 |
| | Organo Gourmet Black (30 sachets) | 9 | | | |
| | Organo Gourmet Mocha (15 sachets) | 2 | | | |
| | Organo Gourmet Latte (20 sachets) | 9 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 2 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Ganoderma Lucidum (90 capsules) | 2 | | | |
| | Mycelium (90 capsules) | 2 | | | |
| | Spore Powder (90 capsules) | 2 | | | |
| | Grape Seed Oil (30 capsules) | 1 | | | |
| | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 2 | | | |
| | OGXFENIX™ Rich Chocolate (30 servings/pouch) | 2 | | | |
| | beU Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | beU Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 1 | | | |
| | beU Retinol Anti Aging Moisturizer (1.7oz / 50g) | 1 | | | |
| | Organo Business Cards | 400 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 5 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |



**Change your Coffee,
Change your Life.**

- Shipping and Taxes applicable. \$8.00 Shipping Fee for Starter Kit is applicable.

- Pack Contents may vary.

- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Promotional Upgrade Packs

All prices and Fast Track Bonus are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV Travel points ¹ | Fast Track |
|---------------------|----------------------------------------------------------------|-------------------|------------|-------------------------------------|----------------|
| 310-202007US | SILVER TO GOLD | \$800.00 | 400 | 800 | \$60.00 |
| | Organo Gourmet Black (30 sachets) | 6 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 7 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Mycelium (90 capsules) | 1 | | | |
| | Spore Powder (90 capsules) | 2 | | | |
| | Grape Seed Oil (30 capsules) | 1 | | | |
| | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | OGXFENIX™ Rich Chocolate (30 servings/pouch) | 2 | | | |
| | beU Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 1 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 3 | | | |
| 410-202007US | BRONZE TO GOLD | \$1,000.00 | 500 | 1000 | \$75.00 |
| | Organo Gourmet Black (30 sachets) | 6 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 7 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Ganoderma Lucidum (90 capsules) | 1 | | | |
| | Mycelium (90 capsules) | 2 | | | |
| | Spore Powder (90 capsules) | 2 | | | |
| | Grape Seed Oil (30 capsules) | 1 | | | |
| | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | OGXFENIX™ Rich Chocolate (30 servings/pouch) | 2 | | | |
| | beU Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 1 | | | |
| | beU Retinol Anti Aging Moisturizer (1.7oz / 50g) | 1 | | | |
| | Organo Business Cards | 400 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 4 | | | |

Change your Coffee,
Change your Life.

- Shipping and Taxes applicable. \$8.00 Shipping Fee for Starter Kit is applicable.

- Pack Contents may vary.

- Price List updated 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.

USA Retail Customer Price List

ORGANO™ Products

| CODE | PRODUCT NAME | RETAIL CUSTOMER | | | RETAIL CUSTOMER in Autoship | | |
|------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------------------------|-------------------------|-----------------------------|----------------------------|-------------------------|
| | | Price | Distribution Partner CV | PV/QV Travel points¹ | Price | Distribution Partner CV | PV/QV Travel points¹ |
| 501-US | Organo Gourmet Black (30 sachets) | \$30.00 | 16 | 20 | \$24.00 | 13 | 20 |
| 502-US | Organo Gourmet Mocha (15 sachets) | \$35.00 | 18 | 24 | \$28.00 | 14 | 24 |
| 503-US | Organo Gourmet Latte (20 sachets) | \$30.00 | 16 | 20 | \$24.00 | 13 | 20 |
| 504-US | Organo Gourmet Hot Cocoa (15 sachets) | \$35.00 | 18 | 24 | \$28.00 | 14 | 24 |
| 505-US | Organo Organic Green Tea (25 sachets) | \$37.00 | 21 | 25 | \$29.60 | 17 | 25 |
| 506xUS | Organo Premium Organic Gourmet King of Coffee (25 sachets) | \$52.00 | 30 | 35 | \$41.60 | 24 | 35 |
| 507-US | Organo Gourmet Supreme (20 sachets) | \$39.00 | 21 | 26 | \$31.20 | 17 | 26 |
| 510-US | Organo Red Tea (25 sachets) | \$37.00 | 21 | 25 | \$29.60 | 17 | 25 |
| 3700US | Organo Espresso UNO (10 capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3701US | Organo Espresso DUE (10 capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3702US | Organo Espresso TRE (10 capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3703US | Organo Espresso ZERO (10 capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3705US | Organo Set de Espresso (ZERO + UNO + DUE + TRE) | \$35.00 | 20 | 25 | \$28.00 | 16 | 25 |
| 801-US | Ganoderma Lucidum (90 capsules) | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 802-US | Mycelium (90 capsules) | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 803-US | Spore Powder (90 capsules) | \$ 99.00 | 64 | 66 | \$ 74.25 | 48 | 66 |
| 804-US | Grape Seed Oil (10 capsules) | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 905 | Organo Gold G3 Premium Beauty Soap (3 large bars) | \$ 36.00 | 22 | 24 | \$ 27.00 | 17 | 24 |
| 908-US | Organo OG Smile (1 large tube x 150g each) | \$ 21.00 | 12 | 14 | \$ 15.75 | 09 | 14 |
| 1101 | OGXFENIX™ Creamy Vanilla (30 servings/pouch) | \$ 68.00 | 32 | 48 | \$ 51.00 | 24 | 48 |
| 1102 | OGXFENIX™ Rich Chocolate (30 servings/pouch) | \$ 68.00 | 32 | 48 | \$ 51.00 | 24 | 48 |
| 1210 | beU Manuka Cream Cleanser (3.4 fl oz / 100ml) | \$ 45.00 | 21 | 35 | \$ 45.00 | 21 | 35 |
| 1220 | beU Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | \$ 80.00 | 39 | 60 | \$ 80.00 | 39 | 60 |
| 1230 | beU Bee Venom Anti Aging Mask (1.7oz / 50g) | \$ 65.00 | 28 | 45 | \$ 65.00 | 28 | 45 |
| 1240 | beU Retinol Anti Aging Moisturizer (1.7oz / 50g) | \$ 70.00 | 30 | 50 | \$ 70.00 | 30 | 50 |
| 20180912US | BREAKFAST KIT VANILLA 1-OGXFENIX™ Creamy Vanilla, 1-Gourmet Black Coffee | \$ 87.00 | 45 | 60 | \$ 65.25 | 34 | 60 |
| 20180922US | BREAKFAST KIT CHOCOLATE 1-OGXFENIX™ Rich Chocolate, 1-Gourmet Black Coffee | \$ 87.00 | 45 | 60 | \$ 65.25 | 34 | 60 |
| 20180932US | BASIC KIT 1-OGXFENIX™ Creamy Vanilla, 1-OGXFENIX™ Rich Chocolate, 1-Gourmet Black Coffee | \$ 145.00 | 75 | 100 | \$ 108.75 | 56 | 100 |
| 20180942US | ADVANCED KIT 1-OGXFENIX™ Creamy Vanilla, 1-OGXFENIX™ Rich Chocolate, 1-Gourmet Black Coffee, 1-Green Tea | \$ 174.00 | 90 | 120 | \$ 130.50 | 68 | 120 |
| 20180952US | ULTIMATE KIT 1-OGXFENIX™ Creamy Vanilla, 1-OGXFENIX™ Rich Chocolate, 1-Gourmet Black Coffee, 1-Green Tea, 1-Ganoderma Lucidum | \$ 232.00 | 120 | 160 | \$ 174.00 | 90 | 160 |
| 1120 US | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | \$ 60.00 | 25 | 40 | \$ 48.00 | 20 | 40 |
| 1130 US | Organo CNS90 Boost Kit | \$ 149.00 | 76 | 100 | \$ 119.20 | 61 | 100 |
| 1140 US | Organo CNS90 Evolve Kit | \$ 271.00 | 144 | 181 | \$ 216.80 | 115 | 181 |
| 1150 US | Organo CNS90 Fortify Kit | \$ 399.50 | 220 | 267 | \$ 319.00 | 176 | 267 |

- Price list updated on 20210615.

¹ Travel points for Travalla are equivalent to the PV/QV.



USA Shipping Fees

The Matrix shows the shipping fees per Item in a single order transaction (taxes applicable)¹.

How it works:

1. Starter Kit Shipping Fee is \$8.00
2. 1 item is \$5.00
3. 2 items is \$8.00
4. 3-4 items is \$12.50
5. \$1.00 increments, additional to \$12.50 in every unit exceeding 4 items.

| UNITS | SHIPPING |
|-------|----------|
| 1 | \$5.00 |
| 2 | \$8.00 |
| 3 | \$12.50 |
| 4 | \$12.50 |
| 5 | \$13.50 |
| 6 | \$14.50 |
| 7 | \$15.50 |
| 8 | \$16.50 |
| 9 | \$17.50 |
| 10 | \$18.50 |
| 11 | \$19.50 |
| 12 | \$20.50 |
| 13 | \$21.50 |
| 14 | \$22.50 |
| 15 | \$23.50 |
| 16 | \$24.50 |
| 17 | \$25.50 |
| 18 | \$26.50 |
| 19 | \$27.50 |
| 20 | \$28.50 |
| 21 | \$29.50 |
| 22 | \$30.50 |
| 23 | \$31.50 |
| 24 | \$32.50 |
| 25 | \$33.50 |

| UNITS | SHIPPING |
|-------|----------|
| 26 | \$34.50 |
| 27 | \$35.50 |
| 28 | \$36.50 |
| 29 | \$37.50 |
| 30 | \$38.50 |
| 31 | \$39.50 |
| 32 | \$40.50 |
| 33 | \$41.50 |
| 34 | \$42.50 |
| 35 | \$43.50 |
| 36 | \$44.50 |
| 37 | \$45.50 |
| 38 | \$46.50 |
| 39 | \$47.50 |
| 40 | \$48.50 |
| 41 | \$49.50 |
| 42 | \$50.50 |
| 43 | \$51.50 |
| 44 | \$52.50 |
| 45 | \$53.50 |
| 46 | \$54.50 |
| 47 | \$55.50 |
| 48 | \$56.50 |
| 49 | \$57.50 |
| 50 | \$58.50 |

| UNITS | SHIPPING |
|-------|----------|
| 51 | \$59.50 |
| 52 | \$60.50 |
| 53 | \$61.50 |
| 54 | \$62.50 |
| 55 | \$63.50 |
| 56 | \$64.50 |
| 57 | \$65.50 |
| 58 | \$66.50 |
| 59 | \$67.50 |
| 60 | \$68.50 |
| 61 | \$69.50 |
| 62 | \$70.50 |
| 63 | \$71.50 |
| 64 | \$72.50 |
| 65 | \$73.50 |
| 66 | \$74.50 |
| 67 | \$75.50 |
| 68 | \$76.50 |
| 69 | \$77.50 |
| 70 | \$78.50 |
| 71 | \$79.50 |
| 72 | \$80.50 |
| 73 | \$81.50 |
| 74 | \$82.50 |
| 75 | \$83.50 |

| UNITS | SHIPPING |
|-------|----------|
| 76 | \$84.50 |
| 77 | \$85.50 |
| 78 | \$86.50 |
| 79 | \$87.50 |
| 80 | \$88.50 |
| 81 | \$89.50 |
| 82 | \$90.50 |
| 83 | \$91.50 |
| 84 | \$92.50 |
| 85 | \$93.50 |
| 86 | \$94.50 |
| 87 | \$95.50 |
| 88 | \$96.50 |
| 89 | \$97.50 |
| 90 | \$98.50 |
| 91 | \$99.50 |
| 92 | \$100.50 |
| 93 | \$101.50 |
| 94 | \$102.50 |
| 95 | \$103.50 |
| 96 | \$104.50 |
| 97 | \$105.50 |
| 98 | \$106.50 |
| 99 | \$107.50 |
| 100 | \$108.50 |

Shipping fees for AK, HI, VI and PR.

How it works:

1. Starter Kit Shipping Fee is \$8.00
2. 1 item is \$6.00
3. 2 items is \$9.00
4. 3-4 items is \$13.50
5. \$1.00 increments, additional to \$13.50 in every unit exceeding 4 items.

Flat rate shipping of \$28.00 per case order, additional units are calculated based on regular shipping fees.

All other orders above \$500.00 are calculated based on regular shipping fees.

¹ Most Business Tool items follow the same shipping charges as main products except for banners, magnets, books, jackets and the like.