

USA Price and Product List

All prices are listed in US Dollars.

| Item Code | Product Name | Wholesale Price | SRP | CV | PV/QV ¹ |
|------------|--|-----------------|----------|-----|--------------------|
| | BEVERAGES | | | | |
| 501-US | Organo Gourmet Black (30 sachets) | \$20.00 | \$30.00 | 16 | 20 |
| 502-US | Organo Gourmet Mocha (15 sachets) | \$24.00 | \$35.00 | 18 | 24 |
| 503-US | Organo Gourmet Latte (20 sachets) | \$20.00 | \$30.00 | 16 | 20 |
| 504-US | Organo Gourmet Hot Cocoa (15 sachets) | \$24.00 | \$35.00 | 18 | 24 |
| 505-US | Organo Organic Green Tea (25 sachets) | \$25.00 | \$37.00 | 21 | 25 |
| 506-US | Organo Premium Organic Gourmet King of Coffee (25 sachets) | \$35.00 | \$52.00 | 30 | 35 |
| 507-US | Organo Gourmet Supreme (20 sachets) | \$26.00 | \$39.00 | 21 | 26 |
| 510-US | Organo Red Tea w/ Cordyceps (25 sachets) | \$25.00 | \$37.00 | 21 | 25 |
| 3700US | Organo Espresso UNO (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3701US | Organo Espresso DUE (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3702US | Organo Espresso TRE (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3703US | Organo Espresso ZERO (10 capsules) | \$7.00 | \$9.50 | 5 | 7 |
| 3705US | Organo Set of Espresso (ZERO + UNO + DUE + TRE) | \$25.00 | \$35.00 | 20 | 25 |
| | BODY MANAGEMENT | | | | |
| 801-US | Ganoderma Lucidum (90 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 802-US | Mycelium (90 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 803-US | Spore Powder (90 capsules) | \$66.00 | \$99.00 | 64 | 66 |
| 804-US | Grape Seed Oil (30 capsules) | \$41.00 | \$61.50 | 39 | 41 |
| 1101 | OGX FENIX™ Creamy Vanilla - Nutritional Shake Mix (30 servings/pouch) | \$48.00 | \$68.00 | 32 | 48 |
| 1102 | OGX FENIX™ Rich Chocolate - Nutritional Shake Mix (30 servings/pouch) | \$48.00 | \$68.00 | 32 | 48 |
| | PERSONAL CARE | | | | |
| 905 | Organo Gold G3 Premium Beauty Soap (3 Large bars) | \$24.00 | \$36.00 | 22 | 24 |
| 908-US | Organo OG Smile (1 Large tube x 150g each) | \$14.00 | \$21.00 | 12 | 14 |
| | SKIN CARE 🖯 🖰 🗸 BY ORGAN | 0 | | | |
| 1210 | be∪ Manuka Cream Cleanser (3.4 fl oz / 100ml) | \$35.00 | \$45.00 | 21 | 35 |
| 1220 | b⊜∪ Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | \$60.00 | \$80.00 | 39 | 60 |
| 1230 | b⊜∪ Bee Venom Anti Aging Mask (1.7oz / 50g) | \$45.00 | \$65.00 | 28 | 45 |
| 1240 | b⊜∪ Retinol Anti Aging Moisturizer (1.7oz / 50g) | \$50.00 | \$70.00 | 30 | 50 |
| 20191102US | Deu 4pc-collection (Cleanser (3.4 fl oz / 100ml), Serum (1.0 fl oz / 30ml), Mask (1.7oz / 50g), Moisturizer (1.7oz / 50g)) | \$150.00 | \$200.00 | 100 | 150 |



Travalla Membership & Forever Weeks

All prices are listed in US Dollars.

| All places are listed in 65 De | | | | | | |
|--------------------------------|---|--------------------|----------|-------|--------------------|---------------|
| SKU | Product Name | Wholesale Price | SRP | CV | PV/QV ¹ | Fast Track |
| | TRAVALLA MEMBERSI | IIPS | | | | |
| 7001 | Travalla Annual Getaway Portal | 300.00 | 500.00 | 200 | 300 | - |
| 7002 | Travalla Basic Getaway Portal (Monthly) | 29.99 | 49.99 | 20 | 30 | - |
| | FOREVER WEEKS PACK | AGES | | | | |
| 7101 | Travalla Forever Weeks Package - 1 Week | 1,500.00 | 2,250.00 | 750 | 1,500 | 150.00 |
| 7102 | Travalla Forever Weeks Package - 2 Weeks | 2,800.00 | 4,200.00 | 1,400 | 2,800 | 280.00 |
| 7104 | Travalla Forever Weeks Package - 4 Weeks | 4,600.00 | 6,900.00 | 2,300 | 4,600 | 460.00 |
| 7102-1 | Travalla Forever Weeks Upgrade Package - 1 to 2 Weeks | 1,300.00 | 1,950.00 | 650 | 1,300 | 130.00 |
| 7104-1 | Travalla Forever Weeks Upgrade Package- 1 to 4 Weeks | 3,100.00 | 4,650.00 | 1,550 | 3,100 | 310.00 |
| 7104-2 | Travalla Forever Weeks Upgrade Package - 2 to 4 Weeks | 1,800.00 | 2,700.00 | 900 | 1,800 | 180.00 |
| | COMBOS PACKS - TRAVALLA MEMBERSHI | P AND FOR | EVER WE | EKS | | |
| 7201 | Annual Getaway Portal and 1 Forever Week | 1,800.00 | 2,750.00 | 950 | 1,800 | 150.00 |
| 7202 | Annual Getaway Portal and 2 Forever Week | 3,100.00 | 4,700.00 | 1,600 | 3,100 | 280.00 |
| 7204 | Annual Getaway Portal and 4 Forever Week | 4,900.00 | 7,400.00 | 2,500 | 4,900 | 460.00 |
| 7301 | Basic Getaway Portal (Monthly) and 1 Forever Week | 1,529.99 | 2,299.99 | 770 | 1,530 | 150.00 |
| 7302 | Basic Getaway Portal (Monthly) and 2 Forever Week | 2,829.99 | 4,249.99 | 1,420 | 2,830 | 280.00 |
| 7304 | Basic Getaway Portal (Monthly) and 4 Forever Week | 4,629.99 | 6,949.99 | 2,320 | 4,630 | 460.00 |

^{*} Travalla Annual Gateway Portal qualifies as a Bronze Pack

^{**} Forever Weeks Packages and Travalla Combo Packs qualifies as a Gold Pack











TR∆V<mark>∆</mark>LL∆™ REWARDS

A travel points program for independent Distribution Partners and Customers. Accumulate travel points for every Organo product you order (Individual products, packs, PSPs, promotions, Starter Kit and Business tools excluded).

- \bullet Travel points for Travalla are equivalent to the PV/QV .
- Members will automatically see their points in their account at the end of every month.
- Not a Travalla member? We'll reserve your travel points for 60 days after each product purchase to give you time to sign up. After 60 days, they're gone.
- For countries where Travalla is not yet available, travel points will begin to accumulate as early as November 2020 for every product purchased.

Sign Up for a Travalla membership and start saving for your next vacation!



Price List updated 20210615. - SRP is Suggested Retail Price. ¹ Travel points for Travalla are equivalent to the PV/QV.



USA Cognitive Health & Wellness

All prices are listed in US Dollars.

| SKU | Product Name | Wholesale Price | SRP | CV | PV/QV ¹ | Rebate |
|------|---|--------------------|------------|-----|--------------------|---------|
| | COGNITION | | | | | |
| 8001 | Cognition by Organo (Single User Yearly subscription) + 3D Glasses | \$300.00 | \$300.00 | 100 | 300 | \$35.00 |
| 8002 | Cognition by Organo (Single User Monthly subscription) + 3D Glasses | \$55.00 | \$55.00 | 10 | 35 | \$5.00 |
| 8003 | Cognition by Organo (Family Pack Yearly subscription) + 3D Glasses | \$500.00 | \$500.00 | 175 | 500 | \$60.00 |
| 8004 | Cognition by Organo (Family Pack Monthly subscription) + 3D Glasses | \$70.00 | \$70.00 | 15 | 50 | \$7.00 |
| | COGNITION RENEWALS | | | | | |
| 8011 | Cognition by Organo (Single User Yearly subscription renewal) | \$300.00 | \$300.00 | 100 | 300 | \$35.00 |
| 8012 | Cognition by Organo (Single User Monthly subscription renewal) | \$35.00 | \$35.00 | 10 | 35 | \$5.00 |
| 8013 | Cognition by Organo (Family Pack Yearly subscription renewal) | \$500.00 | \$500.00 | 175 | 500 | \$60.00 |
| 8014 | Cognition by Organo (Family Pack Monthly subscription renewal) | \$50.00 | \$50.00 | 15 | 50 | \$7.00 |
| | COGNITION UPGRADES | | | | | |
| 8005 | Single User Yearly to Family Pack Yearly subscription | \$200.00 | \$200.00 | 75 | 200 | \$25.00 |
| 8006 | Single User to Family Pack, Monthly subscription | \$15.00 | \$15.00 | 5 | 15 | \$2.00 |
| 8007 | Single User License, Monthly to Yearly subscription | \$265.00 | \$265.00 | 265 | 90 | \$30.00 |
| 8008 | Family Pack License, Monthly to Yearly subscription | \$450.00 | \$450.00 | 160 | 450 | \$53.00 |
| 8009 | Single User Monthly to Family Pack Yearly subscription | \$465.00 | \$465.00 | 165 | 465 | \$55.00 |
| | COGNITION COACH CERTIFICATION & ACADEM | IY PACKAGE | | | | |
| 8101 | Cognition by Organo Coach Certification, Neurotracker Academy | \$500.00 | \$500.00 | | | |
| 8201 | Academy Package - Course Certification with Single User Yearly subscription + 3D Glasses | \$800.00 | \$800.00 | 100 | 300 | \$35.00 |
| 8202 | Academy Package - Course Certification with Single User Monthly subscription + 3D Glasses | \$555.00 | \$555.00 | 10 | 35 | \$5.00 |
| 8301 | Academy Package - Course Certification with Family Pack Yearly subscription + 3D Glasses | \$1,000.00 | \$1,000.00 | 175 | 500 | \$60.00 |
| 8302 | Academy Package - Course Certification with Family Pack Monthly subscription + 3D Glasses | \$570.00 | \$570.00 | 15 | 50 | \$7.00 |
| | COGNITION COACH CERTIFICATION & ACADEMY PAGE | KAGE RENEV | VALS | | | |
| 8111 | Cognition by Organo Coach Certification Renewal | \$500.00 | \$500.00 | | | |
| 8211 | Academy Renewal- Course Certification with Single User Yearly subscription | \$800.00 | \$800.00 | 100 | 300 | \$35.00 |
| 8311 | Academy Renewal - Course Certification with Family Pack Yearly subscription | \$1,000.00 | \$1,000.00 | 175 | 500 | \$60.00 |

² Shipping and Handling of the 3D Glasses \$15.00

COGNITION CTS 9 power ed by neu rotracker

WHAT DOES COGNITION BY ORGANO COME WITH?

3-D GLASSES

The 3D glasses provided enable you to use COGNITION by Organo I CTS 90.

COGNITION POWERED BY A PATENTED COGNITIVE TRAINING SYSTEM

The system contains the patented training that you can use just

6-minutes a day. CTS90 powered by Neurotracker will have you perform

3D multiple object tracking to boost brain function.

It can be used with any VR/AR headset including Oculus HMD.

Igniting the Possibilities for Cognitive Improvement

- Shipping and Taxes applicable. - Price list updated 20210615. 1 Travel points for Travalla are equivalent to the PV/QV.



USA CNS90 Kits

All prices are listed in US Dollars.

| SKU | Product Name | QTY | Wholesale Price | SRP | CV | PV/QV ¹ |
|--------|--|-----|--------------------|----------|-----|--------------------|
| 1120US | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 1 | \$39.95 | \$60.00 | 25 | 40 |
| 1130US | Organo CNS90 Boost Kit | | \$99.95 | \$149.00 | 76 | 100 |
| | Organo Organic Green Tea (25 sachets) | 1 | | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 1 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |
| 1140US | Organo CNS90 Evolve Kit | | \$180.90 | \$271.00 | 144 | 181 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | Spore Powder (90 capsules) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 2 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |
| 1150US | Organo CNS90 Fortify Kit | | \$266.90 | \$399.50 | 220 | 267 |
| | Organo Gourmet Black (30 sachets) | 1 | | | | |
| | Organo Organic Green Tea (25 sachets) | 1 | | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 1 | | | | |
| | Mycelium (90 capsules) | 1 | | | | |
| | Spore Powder (90 capsules) | 1 | | | | |
| | FENIX CXT™ Advanced Energy & Focus Powdered Drink Mix | 2 | | | | |
| | CXT Sports Bottle - Blue | 1 | | | | |









USA Weight Management Packs

All prices are listed in US Dollars.

| Item Code | Promotional Product Pack | Wholesale Price | Retail Price | Qty | CV | PV/QV ¹ |
|------------|----------------------------------|-----------------|--------------|-----|-----|--------------------|
| 20180912US | BREAKFAST KIT VANILLA | \$60.00 | \$87.00 | | 45 | 60 |
| | OGX FENIX™ Creamy Vanilla | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180922US | BREAKFAST KIT CHOCOLATE | \$60.00 | \$87.00 | | 45 | 60 |
| | OGX FENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180932US | BASIC KIT | \$100.00 | \$145.00 | | 75 | 100 |
| | OGX FENIX™ Creamy Vanilla | | | 1 | | |
| | OGX FENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| 20180942US | ADVANCED KIT | \$120.00 | \$174.00 | | 90 | 120 |
| | OGX FENIX™ Creamy Vanilla | | | 1 | | |
| | OGX FENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| | Organo Organic Green Tea | | | 1 | | |
| 20180952US | ULTIMATE KIT | \$160.00 | \$232.00 | | 120 | 160 |
| | OGX FENIX™ Creamy Vanilla | | | 1 | | |
| | OGX FENIX™ Rich Chocolate | | | 1 | | |
| | Organo Gourmet Black | | | 1 | | |
| | Organo Organic Green Tea | | | 1 | | |
| | Ganoderma Lucidum | | | 1 | | |









USA Promotional Product Packs

All prices are listed in US Dollars.

| Item Code | Promotional Product Pack | Wholesale Price | Qty | CV | PV/QV ¹ |
|-----------|--|-----------------|-----|-----|--------------------|
| 100-US | ORGANO PREMIUM ORGANIC GOURMET KING OF COFFEE 3 PACK | \$105.00 | | 87 | 105 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | | 3 | | |
| 106-US | OG 3 PACK | \$64.00 | | 53 | 64 |
| | Organo Gourmet Black (30 sachets) | | 1 | | |
| | Organo Gourmet Mocha (15 sachets) | | 1 | | |
| | Organo Gourmet Latte (20 sachets) | | 1 | | |
| 107-US | OG 6 PACK | \$128.00 | | 106 | 128 |
| | Organo Gourmet Black (30 sachets) | | 2 | | |
| | Organo Gourmet Mocha (15 sachets) | | 2 | | |
| | Organo Gourmet Latte (20 sachets) | | 2 | | |
| 306US | OG 5 PACK | \$113.00 | | 94 | 113 |
| | Organo Gourmet Black (30 sachets) | | 1 | | |
| | Organo Gourmet Mocha (15 sachets) | | 1 | | |
| | Organo Gourmet Latte (20 sachets) | | 1 | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 1 | | |
| | Organo Organic Green Tea (25 sachets) | | 1 | | |
| 800-US | OG CAPSULE PACK | \$189.00 | | 157 | 190 |
| | Ganoderma Lucidum (90 capsules) | | 1 | | |
| | Mycelium (90 capsules) | | 1 | | |
| | Spore Powder (90 capsules) | | 1 | | |
| | Grape Seed Oil (30 capsules) | | 1 | | |





USA Case Orders

All prices are listed in US Dollars.

| Item Code | Beverage Case Order | Wholesale Price | Qty | CV | PV/QV ¹ |
|-----------|---|-----------------|-----|-----|--------------------|
| 112US | BEVERAGE VARIETY CASE (30 BOXES) | \$678.00 | | 565 | 678 |
| | Organo Gourmet Black (30 sachets) | | 6 | | |
| | Organo Gourmet Mocha (15 sachets) | | 6 | | |
| | Organo Gourmet Latte (20 sachets) | | 6 | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 6 | | |
| | Organo Organic Green Tea (25 sachets) | | 6 | | |
| 113-US | ORGANIC GREEN TEA CASE (30 BOXES) | \$750.00 | | 620 | 750 |
| | Organo Organic Green Tea (25 sachets) | | 30 | | |
| 114-US | GOURMET HOT COCOA CASE (30 BOXES) | \$720.00 | | 600 | 720 |
| | Organo Gourmet Hot Cocoa (15 sachets) | | 30 | | |
| 115-US | BLACK COFFEE CASE (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Black (30 sachets) | | 30 | | |
| 116-US | GOURMET MOCHA CASE (30 BOXES) | \$720.00 | | 600 | 720 |
| | Organo Gourmet Mocha (15 sachets) | | 30 | | |
| 117-US | GOURMET LATTE CASE (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Latte (20 sachets) | | 30 | | |
| 118-US | COMBO CASE 1 (30 BOXES) | \$640.00 | | 530 | 640 |
| | Organo Gourmet Black (30 sachets) | | 10 | | |
| | Organo Gourmet Mocha (15 sachets) | | 10 | | |
| | Organo Gourmet Latte | | 10 | | |
| 119-US | COMBO CASE 2 (30 BOXES) | \$600.00 | | 500 | 600 |
| | Organo Gourmet Black (30 sachets) | | 15 | | |
| | Organo Gourmet Latte (20 sachets) | | 15 | | |
| 122-US | ORGANO PREMIUM ORGANIC GOURMET KING OF COFFEE CASE (20 BOXES) | \$700.00 | | 580 | 700 |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | | 20 | | |
| 123-US | GOURMET SUPREME CASE (30 BOXES) | \$780.00 | | 650 | 780 |
| | Organo Gourmet Supreme (20 sachets) | | 30 | | |



USA Promotional Sales Packs & Starter Kit 1 of 2

All prices are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV ¹ | Fast Track |
|--------------|--|-----------------|-----|--------------------|------------|
| EN1002 | STARTER KIT | \$49.95 | - | - | \$0.00 |
| | urchase to become an Organo Distribution Partner. nbership, product samples, 1 year BackOffice access and replicati | ing website. | | | |
| Item Code | Promotional Sales Pack | Wholesale Price | CV | PV/QV ¹ | Fast Track |
| 161-202007US | BRONZE PACK | \$250.00 | 125 | 250 | \$25.00 |
| | Organo Gourmet Black (30 sachets) | 3 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 2 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Ganoderma Lucidum (90 capsules) | 1 | | | |
| | OGX FENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | be∪ Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 1 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |
| 162-202007US | SILVER PACK | \$450.00 | 225 | 450 | \$50.00 |
| | Organo Gourmet Black (30 sachets) | 3 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 2 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Ganoderma Lucidum (90 capsules) | 2 | | | |
| | Mycelium (90 capsules) | 1 | | | |
| | OGX FENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | be∪ Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | b⊜∪ Retinol Anti Aging Moisturizer (1.7oz / 50g) | 1 | | | |
| | Organo Business Cards | 400 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 2 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |



USA Promotional Sales Packs & Starter Kit 2 of 2

All prices are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV ¹ | Fast Track |
|-------------------------------|--|-----------------|-----|--------------------|------------|
| EN1002 | STARTER KIT | \$49.95 | 0 | 0 | \$0.00 |
| * REQUIRED pu Includes mem | ırchase to become an Organo Distribution Partner. bership, product samples, 1 year BackOffice access and replicatir | ng website. | | | |
| 163-202007US | GOLD PACK | \$1,250.00 | 625 | 1,250 | \$130.00 |
| | Organo Gourmet Black (30 sachets) | 9 | | | |
| | Organo Gourmet Mocha (15 sachets) | 2 | | | |
| | Organo Gourmet Latte (20 sachets) | 9 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 2 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Ganoderma Lucidum (90 capsules) | 2 | | | |
| | Mycelium (90 capsules) | 2 | | | |
| | Spore Powder (90 capsules) | 2 | | | |
| | Grape Seed Oil (30 capsules) | 1 | | | |
| | OGX FENIX™ Creamy Vanilla (30 servings/pouch) | 2 | | | |
| | OGX FENIX™ Rich Chocolate (30 servings/pouch) | 2 | | | |
| | be∪ Manuka Cream Cleanser (3.4 fl oz / 100ml) | 1 | | | |
| | be∪ Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 1 | | | |
| | be∪ Retinol Anti Aging Moisturizer (1.7oz / 50g) | 1 | | | |
| | Organo Business Cards | 400 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 5 | | | |
| | Tell the Story (Opportunity Presentation) | 1 Eng, 1 Spa | | | |









USA Promotional Upgrade Packs

All prices and Fast Track Bonus are listed in US Dollars.

| Item Code | | Wholesale Price | CV | PV/QV ¹ | Fast Track |
|--------------|--|----------------------------|-----|--------------------|------------|
| 310-202007US | SILVER TO GOLD | \$800.00 | 400 | 800 | \$60.00 |
| | Organo Gourmet Black (30 sachets) | 6 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 7 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Mycelium (90 capsules) | 1 | | | |
| | Spore Powder (90 capsules) | 2 | | | |
| | Grape Seed Oil (30 capsules) | 1 | | | |
| | OGX FENIX™ Creamy Vanilla (30 servings/pouch) | 1 | | | |
| | OGX FENIX ™ Rich Chocolate (30 servings/pouch) | 2 | | | |
| | be∪ Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 1 | | | |
| | Taste the Gold (Product Catalogue) (Bilingual English/Spanish) | 3 | | | |
| 410-202007US | BRONZE TO GOLD | \$1,000.00 | 500 | 1000 | \$75.00 |
| | Organo Gourmet Black (30 sachets) | 6 | | | |
| | Organo Gourmet Mocha (15 sachets) | 1 | | | |
| | Organo Gourmet Latte (20 sachets) | 7 | | | |
| | Organo Gourmet Hot Cocoa (15 sachets) | 1 | | | |
| | Organo Premium Organic Gourmet King of Coffee (25 sachets) | 2 | | | |
| | Organo Café Supreme (20 sachets) | 2 | | | |
| | Ganoderma Lucidum (90 capsules) | | | | |
| | Ganoderma Lucidum (40 capsules) | 1 | | | |
| | Mycelium (90 capsules) | 2 | | | |
| | | | | | |
| | Mycelium (90 capsules) | 2 | | | |
| | Mycelium (90 capsules) Spore Powder (90 capsules) | 2 2 | | | |
| | Mycelium (90 capsules) Spore Powder (90 capsules) Grape Seed Oil (30 capsules) | 2 2 1 | | | |
| | Mycelium (90 capsules) Spore Powder (90 capsules) Grape Seed Oil (30 capsules) OGXFENIX™ Creamy Vanilla (30 servings/pouch) | 2 2 1 1 | | | |
| | Mycelium (90 capsules) Spore Powder (90 capsules) Grape Seed Oil (30 capsules) OGXFENIX™ Creamy Vanilla (30 servings/pouch) OGXFENIX™ Rich Chocolate (30 servings/pouch) | 2 2 1 1 2 | | | |
| | Mycelium (90 capsules) Spore Powder (90 capsules) Grape Seed Oil (30 capsules) OGXFENIX™ Creamy Vanilla (30 servings/pouch) OGXFENIX™ Rich Chocolate (30 servings/pouch) be∪ Jojoba Anti Aging Serum (1.0 fl oz / 30ml) | 2 2 1 1 2 1 | | | |



ORGANO™ Products

| | | | RETAII | L CUSTO | MER | | . CUSTO Autoshi | |
|------------|-------------------------------|---|-----------|---------|--------------------|-----------|--------------------|--------------------|
| CODE | PRODUCT NAME | | Price | | ribution artner | Price | | ribution artner |
| | | | | CV | PV/QV ¹ | | CV | PV/QV |
| 501-US | Organo Gourmet Black (3 | 30 sachets) | \$30.00 | 16 | 20 | \$24.00 | 13 | 20 |
| 502-US | Organo Gourmet Mocha | (15 sachets) | \$35.00 | 18 | 24 | \$28.00 | 14 | 24 |
| 503-US | Organo Gourmet Latte (2 | 0 sachets) | \$30.00 | 16 | 20 | \$24.00 | 13 | 20 |
| 504-US | Organo Gourmet Hot Coo | toa (15 sachets) | \$35.00 | 18 | 24 | \$28.00 | 14 | 24 |
| 505-US | Organo Organic Green Te | ea (25 sachets) | \$37.00 | 21 | 25 | \$29.60 | 17 | 25 |
| 506xUS | Organo Premium Organi | c Gourmet King of Coffee (25 sachets) | \$52.00 | 30 | 35 | \$41.60 | 24 | 35 |
| 507-US | Organo Gourmet Suprem | ne (20 sachets) | \$39.00 | 21 | 26 | \$31.20 | 17 | 26 |
| 510-US | Organo Red Tea (25 sach | nets) | \$37.00 | 21 | 25 | \$29.60 | 17 | 25 |
| 3700US | Organo Espresso UNO (1 | O capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3701US | Organo Espresso DUE (10 | O capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3702US | Organo Espresso TRE (10 | capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3703US | Organo Espresso ZERO (1 | 0 capsules) | \$9.50 | 5 | 7 | \$7.60 | 4 | 7 |
| 3705US | Organo Set de Espresso (| ZERO + UNO + DUE + TRE) | \$35.00 | 20 | 25 | \$28.00 | 16 | 25 |
| 801-US | Ganoderma Lucidum (90 | capsules) | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 802-US | Mycelium (90 capsules) | | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 803-US | Spore Powder (90 capsul | es) | \$ 99.00 | 64 | 66 | \$ 74.25 | 48 | 66 |
| 804-US | Grape Seed Oil (10 capsu | lles) | \$ 61.50 | 39 | 41 | \$ 46.00 | 29 | 41 |
| 905 | Organo Gold G3 Premiur | n Beauty Soap (3 large bars) | \$ 36.00 | 22 | 24 | \$ 27.00 | 17 | 24 |
| 908-US | Organo OG Smile (1 large | e tube x 150g each) | \$ 21.00 | 12 | 14 | \$ 15.75 | 09 | 14 |
| 1101 | OGX FENIX ™ Creamy Var | iilla (30 servings/pouch) | \$ 68.00 | 32 | 48 | \$ 51.00 | 24 | 48 |
| 1102 | OGX FENIX ™ Rich Choco | late (30 servings/pouch) | \$ 68.00 | 32 | 48 | \$ 51.00 | 24 | 48 |
| 1210 | beu Manuka Cream Cle | anser (3.4 fl oz / 100ml) | \$ 45.00 | 21 | 35 | \$ 45.00 | 21 | 35 |
| 1220 | b⊜∪ Jojoba Anti Aging S | erum (1.0 fl oz / 30ml) | \$ 80.00 | 39 | 60 | \$ 80.00 | 39 | 60 |
| 1230 | beu Bee Venom Anti Ag | ing Mask (1.7oz / 50g) | \$ 65.00 | 28 | 45 | \$ 65.00 | 28 | 45 |
| 1240 | b⊜∪ Retinol Anti Aging I | Moisturizer (1.7oz / 50g) | \$ 70.00 | 30 | 50 | \$ 70.00 | 30 | 50 |
| 20180912US | BREAKFAST KIT VANILLA | 1-OGX FENIX™ Creamy Vanilla, 1-Gourmet Black Coffee | \$ 87.00 | 45 | 60 | \$ 65.25 | 34 | 60 |
| 20180922US | BREAKFAST KIT CHOCOLATE | 1-OGX FENIX™ Rich Chocolate, 1-Gourmet Black Coffee | \$ 87.00 | 45 | 60 | \$ 65.25 | 34 | 60 |
| 20180932US | BASIC KIT | 1-OGX FENIX™ Creamy Vanilla, 1-OGX FENIX™ Rich Chocolate, 1-Gourmet Black Coffee | \$ 145.00 | 75 | 100 | \$ 108.75 | 56 | 100 |
| 20180942US | ADVANCED KIT | 1-OGX FENIX™ Creamy Vanilla, 1-OGX FENIX™ Rich Chocolate,1-Gourmet Black Coffee, 1-Green Tea | \$ 174.00 | 90 | 120 | \$ 130.50 | 68 | 120 |
| 20180952US | ULTIMATE KIT | 1-OGX FENIX™ Creamy Vanilla, 1-OGX FENIX™ Rich Chocolate, 1-Gourmet Black Coffee, 1-Green Tea, 1-Ganoderma Lucidum | \$ 232.00 | 120 | 160 | \$ 174.00 | 90 | 160 |
| 1120 US | FENIX CXT™ Advanced E | nergy & Focus Powdered Drink Mix | \$ 60.00 | 25 | 40 | \$ 48.00 | 20 | 40 |
| 1130 US | Organo CNS90 Boost Kit | | \$ 149.00 | 76 | 100 | \$ 119.20 | 61 | 100 |
| 1140 US | Organo CNS90 Evolve Ki | t . | \$ 271.00 | 144 | 181 | \$ 216.80 | 115 | 181 |
| 1150 US | Organo CNS90 Fortify Kit | | \$ 399.50 | 220 | 267 | \$ 319.00 | 176 | 267 |



USA Shipping Fees

The Matrix shows the shipping fees per Item in a single order transaction (taxes applicable)1.

How it works:

1. Starter Kit Shipping Fee is \$8.00

2. 1 item is \$5.00

3. 2 items is \$8.00

4. 3-4 items is \$12.50

5. \$1.00 increments, additional to \$12.50 in every unit exceeding 4 items.

| 13 ψ0.00 | |
|----------|----------|
| UNITS | SHIPPING |
| 1 | \$5.00 |
| 2 | \$8.00 |
| 3 | \$12.50 |
| 4 | \$12.50 |
| 5 | \$13.50 |
| 6 | \$14.50 |
| 7 | \$15.50 |
| 8 | \$16.50 |
| 9 | \$17.50 |
| 10 | \$18.50 |
| 11 | \$19.50 |
| 12 | \$20.50 |
| 13 | \$21.50 |
| 14 | \$22.50 |
| 15 | \$23.50 |
| 16 | \$24.50 |
| 17 | \$25.50 |
| 18 | \$26.50 |
| 19 | \$27.50 |
| 20 | \$28.50 |
| 21 | \$29.50 |
| 22 | \$30.50 |
| 23 | \$31.50 |
| 24 | \$32.50 |
| 25 | \$33.50 |
| | |

| UNITS | SHIPPING |
|-------|----------|
| 26 | \$34.50 |
| 27 | \$35.50 |
| 28 | \$36.50 |
| 29 | \$37.50 |
| 30 | \$38.50 |
| 31 | \$39.50 |
| 32 | \$40.50 |
| 33 | \$41.50 |
| 34 | \$42.50 |
| 35 | \$43.50 |
| 36 | \$44.50 |
| 37 | \$45.50 |
| | |
| 38 | \$46.50 |
| 39 | \$47.50 |
| 40 | \$48.50 |
| 41 | \$49.50 |
| 42 | \$50.50 |
| 43 | \$51.50 |
| 44 | \$52.50 |
| 45 | \$53.50 |
| 46 | \$54.50 |
| 47 | \$55.50 |
| 48 | \$56.50 |
| 49 | \$57.50 |
| 50 | \$58.50 |

| UNITS | SHIPPING |
|-------|----------|
| 51 | \$59.50 |
| 52 | \$60.50 |
| 53 | \$61.50 |
| 54 | \$62.50 |
| 55 | \$63.50 |
| 56 | \$64.50 |
| 57 | \$65.50 |
| 58 | \$66.50 |
| 59 | \$67.50 |
| 60 | \$68.50 |
| 61 | \$69.50 |
| 62 | \$70.50 |
| 63 | \$71.50 |
| 64 | \$72.50 |
| 65 | \$73.50 |
| 66 | \$74.50 |
| 67 | \$75.50 |
| 68 | \$76.50 |
| 69 | \$77.50 |
| 70 | \$78.50 |
| 71 | \$79.50 |
| 72 | \$80.50 |
| 73 | \$81.50 |
| 74 | \$82.50 |
| 75 | \$83.50 |

| UNITS | SHIPPING |
|-------|----------|
| 76 | \$84.50 |
| 77 | \$85.50 |
| 78 | \$86.50 |
| 79 | \$87.50 |
| 80 | \$88.50 |
| 81 | \$89.50 |
| 82 | \$90.50 |
| 83 | \$91.50 |
| 84 | \$92.50 |
| 85 | \$93.50 |
| 86 | \$94.50 |
| 87 | \$95.50 |
| 88 | \$96.50 |
| 89 | \$97.50 |
| 90 | \$98.50 |
| 91 | \$99.50 |
| 92 | \$100.50 |
| 93 | \$101.50 |
| 94 | \$102.50 |
| 95 | \$103.50 |
| 96 | \$104.50 |
| 97 | \$105.50 |
| 98 | \$106.50 |
| 99 | \$107.50 |
| 100 | \$108.50 |

Shipping fees for AK, HI, VI and PR.

How it works:

2. 1 item is \$6.00

1. Starter Kit Shipping Fee is \$8.00

3. 2 items is \$9.004. 3-4 items is \$13.50

5. \$1.00 increments, additional to \$13.50 in every unit exceeding 4 items.

Flat rate shipping of \$28.00 per case order, additional units are calculated based on regular shipping fees. All other orders above \$500.00 are calculated based on regular shipping fees.

¹ Most Business Tool items follow the same shipping charges as main products except for banners, magnets, books, jackets and the like.